

**Quote to Charlotte County for a Volvo EW180E Wheeled Excavator  
Pricing from FL Sheriffs Assoc. Bld Spec. #43 42,000 lb Wheeled Excavator  
Bld Award Announcement (FSA16-VEH14.0)**



			List Price	FSA Bid Selling Price 32% Discount From List \$187,000
Standard FSA Base Price	EW180E	Volvo EW180E Wheeled Excavator		
Standard FSA Base Price	XW10124	Mono Boom	In Base	
Standard FSA Base Price	XW10213	9' 10" Arm	In Base	
Standard FSA Base Price	XW20111	Twin 10.00 16PR Bridgestone Tires	In Base	
Standard FSA Base Price	XW20310	Stone Protection Rings for Twin Tires	In Base	
Standard FSA Base Price	XW20810	Tool box LHS (Including steps)	In Base	
Standard FSA Base Price	XW20910	8' 4" Axles	In Base	
Standard FSA Base Price	XW21010	Axle Locking Plates	In Base	
Standard FSA Base Price	XW21111	Automatic Digging Brake	In Base	
Standard FSA Base Price	XW30712	22 MPH Equipment	In Base	
Standard FSA Base Price	XW40110	Care Cab w/ Open Hatch	In Base	
Standard FSA Base Price	XW40212	Air Suspension Seat w/Heater	In Base	
Standard FSA Base Price	XW40313	3" Retractable Seat Belt	In Base	
Standard FSA Base Price	XW40411	Joyalck w/5 Switch	In Base	
Standard FSA Base Price	XW40714	Radio w/CD & MP3 Player	In Base	
Standard FSA Base Price	XW41114	Dust Screen for Radiator & Oil Cooler	In Base	
Standard FSA Base Price	XW50110	Extra Work Lights, Cab & Counterweight	In Base	
Standard FSA Base Price	XW50111	Work Lights for Mono Boom	In Base	
Standard FSA Base Price	XW50113	Work Lights, Cab Front	In Base	
Standard FSA Base Price	XW50116	Travel Alarm	In Base	
Standard FSA Base Price	XW50118	Rotating Beacon	In Base	
Standard FSA Base Price	XW50126	Standard Lights	In Base	
Standard FSA Base Price	XW50213	Electrical center passage w/ 18 channels	In Base	
Standard FSA Base Price	XW50411	CareTrack GSM Satellite System	In Base	
Standard FSA Base Price	XW50611	3 Year Subscription to CareTrack System	In Base	
Standard FSA Base Price	XW60910	Pilot Control Pattern Change	In Base	
Standard FSA Base Price	XW60912	Boom Float Hydraulics	In Base	
Standard FSA Base Price	XW60116	ISO VG46 Hydraulic Oil	In Base	
Standard FSA Base Price	XW60245	X1 Piping	In Base	
Standard FSA Base Price	XW60411	X1 Flow & Pressure Control	In Base	
Standard FSA Base Price	XW60815	Hydraulic Proportional Pedal	In Base	
Standard FSA Base Price	XW60832	Quick Coupler Piping	In Base	
Standard FSA Base Price	XW70344	Safety Manual	In Base	
Standard FSA Base Price	XW80110	Counterweight	In Base	
Standard FSA Base Price	XW8293622	36", 0.86 CYD GP Bucket	In Base	
Add contract Item	XW20655	Outriggers, Front/Rear		\$4,250
Add contract Item	XW30211	Reversible Cooling Fan		\$1,900
Add contract Item	XW41112	Anti Vandal Kit		\$770
Add contract Item	Ditching Bucket	60" Ditch Cleaning Bucket		\$3,800
Add non contract Item	XW60831	Extra Pipe For Slope & Rotator	\$106	\$72
Add non contract Item	XW60636	Grapple Piping for Bucket Cylinder	\$255	\$174
Add non contract Item	XW60860	X3 Control	\$3,685	\$2,506
Add non contract Item	HELAC	Helac PT-10 Powerlift Coupler (Including Installation)	\$28,089	\$19,100
			Total Machine FSA Price for Volvo EW180E	\$219,572

Note: FSA Selling Price is a 32% discount from the manufacturers list price.

Quote Prepared by: Kevin T. Gray - Flagler Construction Equipment Governmental Sales Manager Oct 12, 2016



**FLORIDA SHERIFFS ASSOCIATION  
& FLORIDA ASSOCIATION OF COUNTIES**

**HYDRAULIC EXCAVATOR, WHEELED TYPE - 42,000 LB. OPERATING  
WEIGHT  
SPECIFICATION #43**

**2017 Volvo EW180E**

The Volvo EW180E purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$185,658.00	\$187,000.00	\$187,000.00	\$187,000.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

<b>VEHICLE:</b>	EW180E			
<b>DEALER:</b>	Cowin Equipment Company Inc.	Flagler Construction Equipment, LLC.	Flagler Construction Equipment, LLC.	Flagler Construction Equipment, LLC.
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$185,658.00	\$187,000.00	\$187,000.00	\$187,000.00

Order Code	Delete Options	Western	Northern & Central & Southern
EW160E <sup>1</sup>	Downgrade to smaller excavator - specify	\$27,336.00 <sup>1</sup>	(\$28,000.00) <sup>2</sup>
Volvo	<i>Volvo EW160E 152 hp, base unit, cab, air conditioner, aux hyd, 38,030 lb. operating weight. Base unit cost-\$158,322.00. Options qualify for 32% discount from MSRP. Contact John Edwards at 850-685-7055 for a full list of options and specifications.</i> <sup>1</sup>		
EW160E <sup>2</sup>	<i>Volvo EW160E Wheeled Excavator (Base Machine Only)-32% Discount Off Volvo CE Current Published List Prices For Volvo Wheeled Excavator Options and Attachments Not Listed</i> <sup>2</sup>		
	Downgrade to smaller excavator - specify	NA	NA
	Delete air conditioning	Std	NA
	Delete outriggers	Std	NA
	Delete blade	Std	NA
	Optional equipment delete - specify	NA	NA
	Optional equipment delete - specify	NA	NA
	Optional equipment delete - specify	NA	NA

Order Code	Add Options	Western	Northern & Central & Southern
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**Vendor must demonstrate a discount percentage off of the MSRP or Published Price for non-scheduled options and any optional models bid. This discount only applies to a downgrade/upgrade to the model listed within the specification.**

EW210D <sup>1</sup>	Model upgrade - specify	\$40,031.00 <sup>1</sup>	\$41,000.00 <sup>2</sup>
Volvo	<i>Volvo EW210D 169 hp, base unit, cab, air conditioner, aux hydraulics, 46,100 lb. operating weight. Base unit cost-\$225,689.00. Options qualify for 32% discount from MSRP. Contact John Edwards at 850-685-7055 for a full list of options and specifications.</i> <sup>1</sup>		
EW210D <sup>2</sup>	<i>Volvo EW210D Wheeled Excavator (Base Machine Only)-32% Discount Off Volvo CE Current Published List Prices For Volvo Wheeled Excavator Options and Attachments Not Listed</i> <sup>2</sup>		
MSRP Discount <sup>2</sup>	Model upgrade - specify	NA	NA <sup>2</sup>
	<i>32% Discount Off Volvo CE Current Published List Prices For Volvo Compact Excavator Options and Attachments Not Listed</i> <sup>2</sup>		
	Model upgrade - specify	NA	NA
	Model upgrade - specify	NA	NA
Aux Hyd Control <sup>1</sup>	Auxiliary hydraulics	\$1,500.00 <sup>1</sup>	Std <sup>2</sup>
Standard <sup>2</sup>			
48 <sup>1</sup>	Ditching bucket	\$4,250.00 <sup>1</sup>	\$3,800.00 <sup>2</sup>
	<i>48" ditching bucket with bolt on edge</i> <sup>1</sup>		
	<i>60" Ditch Cleaning Bucket</i> <sup>2</sup>		

<b>VEHICLE:</b>	EW180E			
<b>DEALER:</b>	Cowin Equipment Company Inc.	Flagler Construction Equipment, LLC.	Flagler Construction Equipment, LLC.	Flagler Construction Equipment, LLC.
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$185,658.00	\$187,000.00	\$187,000.00	\$187,000.00

XW41112 <sup>2</sup>	Vandal protection <i>Anti Vandal Kit<sup>2</sup></i>		NA	\$770.00 <sup>2</sup>
OR Front and Rear <sup>1</sup>	Front & rear outriggers <i>Outriggers, front and rear, replaces blade and outrigger option<sup>1</sup></i>		\$4,760.00 <sup>1</sup>	\$4,250.00 <sup>2</sup>
XW20655 <sup>2</sup>	<i>Must Delete Front Blade and Rear Outriggers (XW20653). Net Price Increase of \$4250<sup>2</sup></i>			
Bucket <sup>1</sup>	Optional equipment - specify		\$15.00 <sup>1</sup>	\$1,900.00 <sup>2</sup>
XW30211 <sup>2</sup>	<i>Bucket and attachments qualify for 15% discount from MSRP<sup>1</sup></i> <i>Reversible Cooling Fan<sup>2</sup></i>			
XW60929 <sup>2</sup>	Optional equipment - specify <i>Boom Suspension System<sup>2</sup></i>		NA	\$3,750.00 <sup>2</sup>
XW8290109 <sup>2</sup>	Optional equipment - specify <i>Hydraulic Quick Coupler<sup>2</sup></i>		NA	\$2,600.00 <sup>2</sup>
	Optional equipment - specify		NA	NA
	Optional equipment - specify		NA	NA
	Optional equipment - specify		NA	NA
	Optional equipment - specify		NA	NA
	Optional equipment - specify		NA	NA
	Optional equipment - specify		NA	NA
	Optional equipment - specify		NA	NA
	New state tag (specify state, county, city, sheriff, etc.)		NA	NA
	Transfer existing registration (must provide tag number)		NA	NA
	Temporary tag		NA	NA
	Maintenance Plan - specify		NA	NA
	Maintenance Plan - specify		NA	NA
Warranty <sup>1</sup>	Warranty - specify		Incl. <sup>1</sup>	Std <sup>2</sup>
Standard <sup>2</sup>	<i>12 month/1500 hour standard machine warranty<sup>1</sup></i> <i>1 Year/2500 Hour Full Warranty with Travel Time and Mileage<sup>2</sup></i>			
	Warranty - specify		NA	NA